

# Qi Men Dun Jia Project Management: Timeless Recipe behind Successful Projects

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## Article Info

Volume 82

Page Number: 7333 - 7340

Publication Issue:

January-February 2020

## Abstract

Everything that we see now especially with Technology started from the Higher Universal Intelligence inspired to mankind. Then man will act based on this inspiration and turn them into something realistic this will now give birth to what we call a Project. Big or Small, short term or long term, local or international they are called projects. According to RITA, there are about 20% success rate only on every projects that has started. 80% of the projects that has started failed and has not completed along the way.

From the 20%, about 70% alone meets the criteria sets by the project manager in order for the project to complete. With this, it gives the project manager a lot of challenges and even frustrations if the project plan that has been developed will end up being scrapped or as a failure.

Qi Men Project Management is the key to strategically plan your projects and the best thing about this method is that it is applicable not only to projects but in the daily life and you read it right daily life means every aspect of someone's life.

What if there is a method or a solution in avoiding this kind of outcome in a project, that as a project managers every projects that you will handle will end up Successful in every aspect? Something that your future self will thank you for. It is therefore a premise on this research that the researcher will prove that Qi Men Dun Jia Project Management is the Timeless Recipe used behind every successful projects.

**Keywords:** Five Elements, Project Management, Qi Men Dun Jia, Realms.

## Article History

Article Received: 18 May 2019

Revised: 14 July 2019

Accepted: 22 December 2019

Publication: 03 February 2020

## A. INTRODUCTION

Project Management is undoubtedly one of the high paying jobs these days and not to mention that in almost all other industry, the need for Project Managers are getting high. Projects can be as simple as an initiative or as complex as building an airport, development of a new product or even launching a new product campaign. In Project Management, creating a project plan is an unavoidable matter. A project plan supports the organization and the project sponsor's priorities. Last 2018, among the top 5 causes of project failures are the Change In Organization's Priority for about 39% then followed by the changes in project objectives for about 37%.

Given all these constraints and factors, Qi Men Dun Jia Project Management will help a lot in attaining a successful project.

Like in every game, that there are rules being followed, there are basic principles that needs to be followed when using Qi Men Dun Jia Project Management. The following will be about the Five Elements, The Cardinal Directions, The Realms, The Deities, Stars, Stems and Doors.

Getting an understanding on this matter makes you attain a successful project. Understanding the relationship between these elements and the project will definitely lead to the expected outcome of a project which is – Success. Whenever a proposal or Statement of Work is requested from the sponsor or

the customer there are assumptions made in this section of the Statement of Work or proposal. Qimen Project Management can help you do that part as assumptions that are solid are based from a good forecasting in which Qi Men is really able to manage and do. Together with the acceptance criteria in the contract it will surely be a recipe for success to have it forecasted by Qi Men Project Management.

**B. UNDERSTANDING THE FIVE ELEMENTS**

*A. Five Elements*

There are five elements in this universe. These elements are Water, Wood, Fire, Earth and Metal. Each element has its Yang and Yin counterparts thus it will give you a total of 10 elements in a Yang and Yin scenario. Example: Yang Water, Yin Water.

*B. Production Cycle*

This is the best and preferred scenario. Where elements are producing each other. Production Cycle is illustrated and defined as follows: Water -> Wood -> Fire -> Earth -> Metal.

*C. Countering Cycle*

This situation or scenario is not favorable as it clashes or breaks the element. Water <-> Fire. Metal <-> Wood. Wood <-> Earth

*D. Weakening Cycle*

The weakening cycle or also known as the controlling cycle manages the impact of another element. Controlling cycle is very important in attaining elemental balance. The child weakens the mother as to a mother who gave birth to a child. The weakening cycle as follows:

Water <> Metal. Metal <> Earth. Earth <> Fire, Wood <> Water. Fire <> Wood.

*E. Bagua or Trigram*

This is composed of the 8 cardinal directions. These are the North = Water, South = Fire. East = Wood. West = Metal. SE = Wood, SW= Earth. NE = Earth, NW = Metal.

*F. Deity*

The Deities are the characters in Qi Men Dun Jia that symbolizes or represents the Universe realm or level. There are 10 Deities in Qi Men Dun Jia 5 are known to be the good ones and 5 are the bad ones.

*G. Doors –*

They denote actions that needs to be done. In Qi Men there are 8 doors.

*H. Stems*

There are 10 stems in Qi Men and stems represents people.

*I. Stars*

The 9 stars in Qi Men represents Opportunities that is available.

**C. QI MEN HOURLY FORECASTING CHART**

In Order for the user to maximize Qi Men Dun Jia Project Management, he needs to basically use Qi Men Dun Jia hourly chart. There are so many online resources that offers the Qi Men Hourly chart however the best and accurate tool can be found at [www.joeyyap.com/qimenx](http://www.joeyyap.com/qimenx)



**D. RULES OF ENGAGEMENT**

In every game, there are rules that needs to be followed in order to win. For Qi Men Project Management the same principle applies. The following are the rules of the art in order to get the most beneficial result.

A. FOR THE FIRST TIME THAT AN HOUR CHART IS USED, YELLOW REPRESENTS THE ASKER, THE PINK REPRESENTS THE OUTCOME.

B. TAKE NOTE OF THE PALACE IN THE TRIGRAM WHERE THE ASKER AND OUTCOME APPEARS

C. APPLY THE FIVE ELEMENTS PRINCIPLE FOR THE PRODUCTION CYCLE.

D. IF THE OUTCOME IS PRODUCING THE ASKER THEN IT IS A FAVORABLE SITUATION, IF THE ASKER PRODUCES THE OUTCOME THEN IT'S A VERY STRESSFUL SCENARIO. IF THERE IS A COUNTERING RELATIONSHIP BETWEEN THE ASKER AND THE OUTCOME, THEN THE RESULT IS VERY HARD TO ACHIEVE.

**E. HELPFUL HINTS**

A. *Project Management Terminologies as related to Qi Men Dun Jia*

- i. Task = Star – a small piece of work carried out by a person.
- ii. Milestone = Deity – A measurable event in the project life cycle
- iii. Activity = Door – a parcel of work comprising several tasks
- iv. Product, Resources = Stem – the outcome of the task
- v. Phase or Stage = Palace – A major discreet portion of the project producing key deliverable and marked by milestone

B. *Countering Cycle Chart*

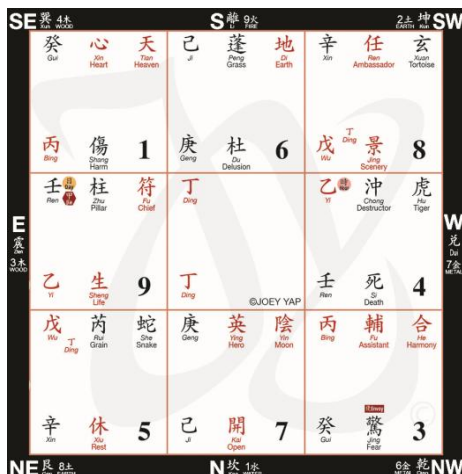
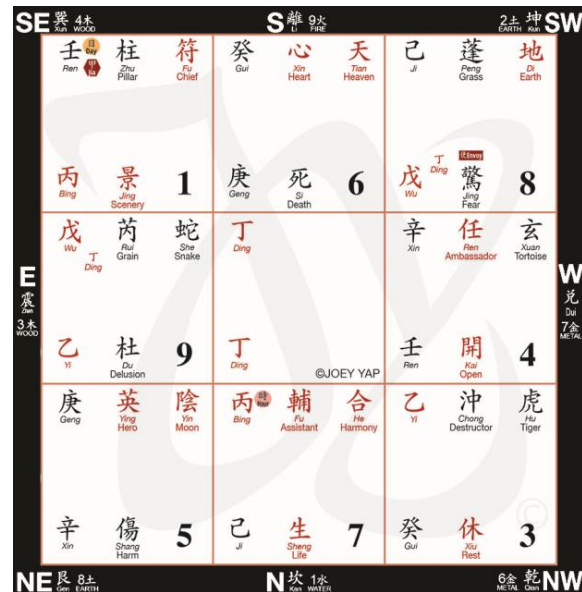


Figure 2 Countering Cycle Chart

This chart is an example of a countering cycle. This is because the asker is in the East (wood) and the outcome is in the West (metal). Metal counters Wood.



C. *Producing Cycle Chart (Ideal)*

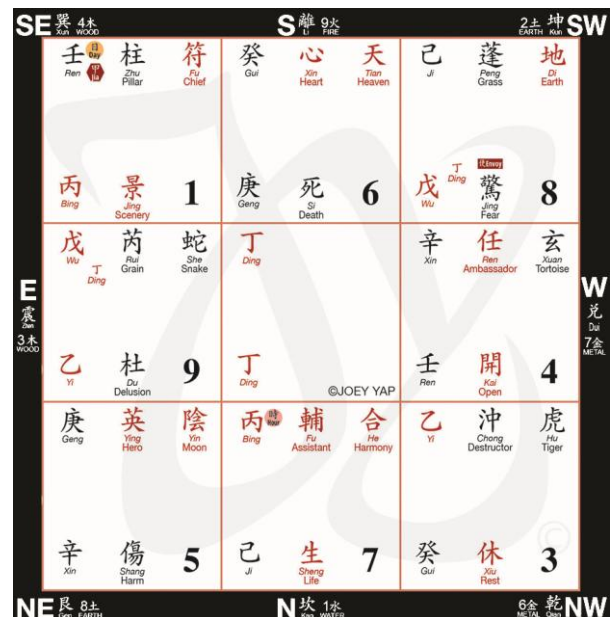


Figure 3 – Producing Cycle Chart (ideal)

This is an ideal chart scenario where the outcome (North – Pink- Water) Produces the Asker (East – Yellow - Wood). This chart just simply means that whatever is the scenario it will be able to get resolved, the PM or the asker will get what he wants or needs in the project.



D. Producing Cycle Chart (non-ideal)

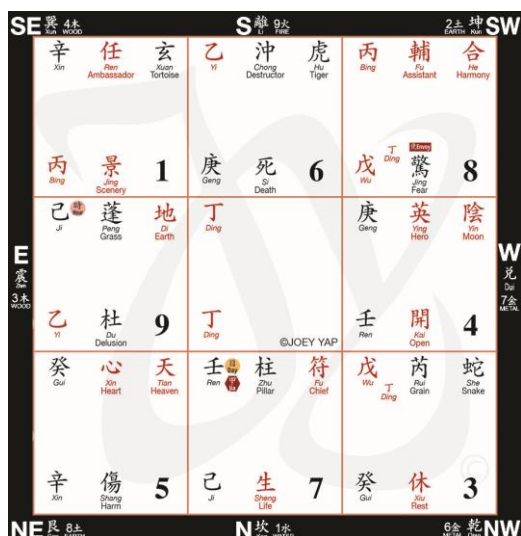


Figure 4 – Producing Cycle Chart (non-ideal)

This chart is not ideal because the asker (yellow-North – Water) produces (pink – East – Wood). This means that whatever the scenario is it will be very stressful and costly on the side of the PM.

E. Same Palace Chart



Figure 5 – Same Palace Chart

The same palace chart is neither a positive nor negative. This is because it depends on what are the elements or components inside the palace are. In this particular example on figure 5 this is pretty much a good chart, thus we can expect a pretty fair and great outcome.

F. Fu Yin Chart

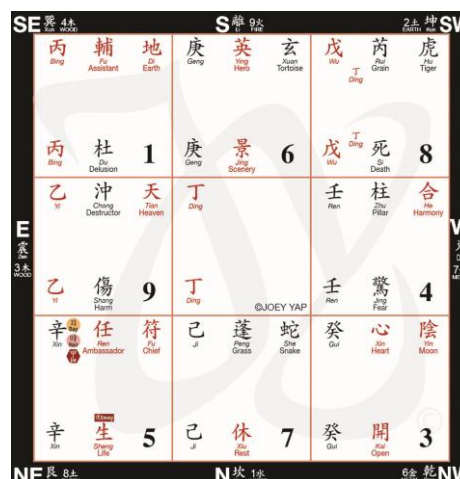


Figure 6 – Fu Yin Chart

Fu Yin charts are not bad charts. It really depends on what is the matter to be strategize. Fu Yin means “status quo” no changes, no movement.

F. ACTUAL QIMEN DUN JIA PROJECT MANAGEMENT CASE

a. Carlo is a PM in multiple projects. His boss told him that there is a need of a project manager to handle a simple project that needs someone approx. 5 days of effort spread over 2-4 weeks. It is a Consulting assignment – with a team of 2 technical resources. Carlo received the notice at 9:14am. He then would like to find out if indeed this new project will be manageable for him as he is already working with several or existing project. Carlo then pull up a Qimen Hourly Chart to forecast. Below is the actual chart.



Figure 7 – Hourly Chart for Carlo

So the question that Carlo has is, will this new project that will be added to him will be something manageable for him? Applying the rules of engagement for Qi Men here are the things that Carlo has done.

1. Look at the pink and the yellow
2. Check the palace or direction of the yellow and the pink
3. The asker (yellow, east, wood) shows that he has already enough bandwidth in managing all current projects. That if he will be given an additional task by his boss this new task (pink-west, metal) is countering the current situation of Carlo. The pink (outcome) tells that if Carlo accepts this project this will be a very time consuming (tiger) and he may compromise the timings set on this project. This project may even extend up to 4 months instead of the 2 months. This chart clearly tells Carlo that he must not accept this new project as this is no longer be manageable for him.

b. Dein is running a project that has been going on for few months delayed already. As the PM his stakeholders are already calling his attention to have the project completed. Every time that the project is about to complete there will be new challenges that will happen that will cause the project to get delayed. With this Dein pulled up the current Qi Men Hourly Chart to see what does she needs to do be able to close her project already.

This is an example of (fig 8.) Production Cycle Chart (ideal) where the outcome (pink) produces the asker (yellow). However based on the chart let us examine what are the components of Dein's hourly forecasting chart. In the outcome box, we have (Surging Snake, Grain, Wu, Geng and Open). This is how the story shows. There are new / rebirth of unexpected natural causes (technology) in this project.

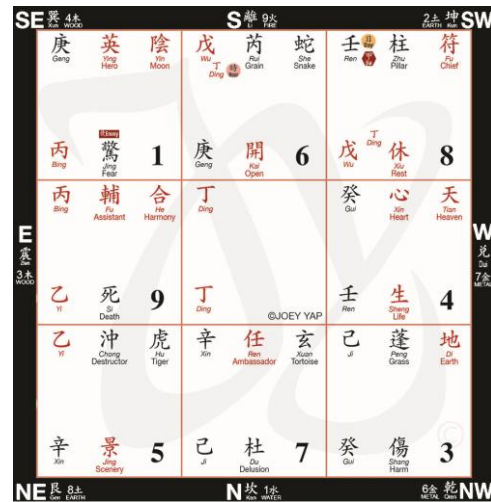


Figure 8 – Hourly Chart for Dein

It produces the asker (Dein) which has Pillar which means destruction or destroy. Thus an issue is always arising on this project on the technical side. The good thing is having the chief present, it gives the confidence that these issues are all under control and will just naturally gets resolved by itself.

- c. Vic is an experienced Project Manager and being a Senior PM he is also in charge of doing Project Contracts or SOW (Statement of Work). According to the customer, they want to add a Consulting Project with the existing work they have and that they want the project to be kicked off by End of August 2019. Vic then pulled up an hourly chart to find out if indeed this project will kicked off based on the customer's preference.

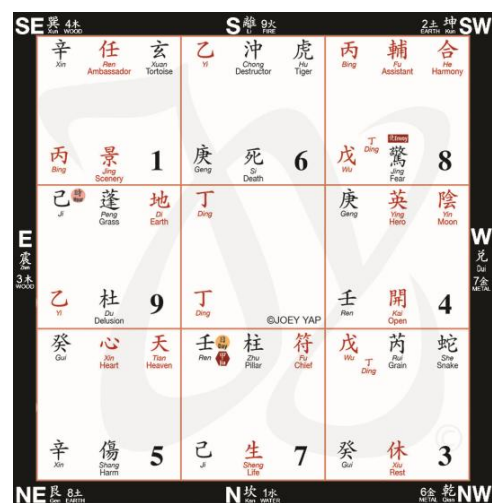


Figure 9 Vic's Hourly Chart

This chart is an example of Producing Cycle (non-ideal) because the Asker (yellow-north-water) produces Outcome (pink-east-wood). This will result in a very exhausting and very financially draining situation. Based on the content of the Asker Palace this simply says that the current management (chief) having the budget (life door) produces a project (grass) that they don't see the benefit of what they are doing (delusion). Because of this, they will begin to rationalize the value of this project for them and may not at all or at once begin the project. The outcome is also in the DE (Emptiness) which means this project will not yet materialized not until the DE is filled. In this case, there is nothing wrong with Vic's SOW however this SOW will most likely change as the project sponsor's priority will change.

### 2.5 Assumptions

Assumptions are expectations that form the basis for decisions. This section contains the major assumptions used to establish the project estimates, plans and approach.

Assumption	Implication
XXX to provide all available detail on current configuration, application and infrastructure design and usage	ABC will be unable to progress without details on the current environment
XXX to provide access to existing infrastructure and codebase	ABC will be unable to progress without details on the current environment
Up to Two (2) trips to Whyalla Steel works for Technical Architect and System Engineer	Additional travel costs should ABC be required to visit the production site in order to collect data

Figure 10 – Sample Assumptions Section in an SOW

### G. TERMINOLOGIES

- 1) Project – a temporary endeavor that has a definite start and end.
- 2) Project Manager – a person designated to manage and deliver the project's deliverables
- 3) Project Plan – a document that contains the strategies needed to execute the project. This includes the timelines and projects critical path
- 4) Qi Men Dun Jia – a timeless Chinese metaphysics tool used for forecasting and strategic execution.
- 5) Yang Wood is also known as the Jia – Jia is also the leader among all elements. The only element that can kill the Jia is Geng or Yang Metal.

- 6) Yin Wood or Yi – an stem that has the capacity to kill the Yang Metal.
- 7) Yang Fire or Bing – this is compared to the sun. It has consistency and patterned behavior
- 8) Yin Fire or Ding – this is compared to a candle light or fire. One of the most short tempered associated element. This has the thirst for knowledge and growth
- 9) Yang Earth or Wu – this is associated to Cash or property as earth signifies security
- 10) Yin Earth or Ji – this represents flexibility in thinking when encountered in forecasting
- 11) Yang Metal or Geng – this is the most undesirable item to be encountered in forecasting as it denotes or signifies a crisis
- 12) Yin Metal or Xin – this a refine metal compared to jewelries and other precious stones.
- 13) Yang Water or Ren – denotes flexibility and intelligence. In Forecasting this can be a good sign if you there is a legal battle encountered
- 14) Yin Water or Gui – compared to a mist or small water. One of the most uncertain and unpredictable item or matter when encountered in forecasting
- 15) Chief – this is considered to be the boss of other deities. With the presence of chief one can be sure of the success of the activity being done.
- 16) Harmony – represents partnership / relationship
- 17) Earth – represents property like house or building
- 18) Heavens – represents overseas or long term. Something on large scale
- 19) Moon – signifies emotion or wisdom
- 20) Snake – signifies natural. Something not true

- 21) Tortoise – mind manipulation, something that impacts a lot of people
- 22) Tiger – signifies strength or endurance. It can also represent anger
- 23) Phoenix – signifies communication matters. Discussion
- 24) Hook – danger or accidents
- 25) Open door – Auspicious door for opportunities, reborn
- 26) Rest Door – Signifies home
- 27) Scenery door – something good on the outside bad on the inside
- 28) Life Door – the most auspicious door signifying good returns and endeavor.
- 29) Death Door – end of something, dead end
- 30) Harm Door – high risk activity
- 31) Delusion Door – Something hidden, not obvious
- 32) Fear Door – most inauspicious doors of all
- 33) Grain – denotes sickness or destruction
- 34) Grass – Theft or robbery
- 35) Assistance – learning or education
- 36) Ambassador – money, investor
- 37) Heart – career or course
- 38) Pillar – Fight or chaos
- 39) Destructor –irritation, short tempered
- 40) Hero – bravery and courage
- 41) Bird – good outcome, favorable
- 42) Fu Yin – Status Quo
- 43) Fan Yin – Switching of Places
- 44) PMI – Project Management Institute
- 45) Production Cycle – The most auspicious cycle preferred in forecasting
- 46) Countering Cycle – difficult and very stressful
- 47) Bagua or Trigram – traditional term for the 8 cardinal direction. North (N), South (S), East ( E), West (W), Northeast (NE), Southeast (SE), Southwest (SW), Northwest (NW)
- 48) North = Water
- 49) South = Fire
- 50) Southeast = Wood
- 51) Southwest = Earth
- 52) East = Wood
- 53) West = Metal
- 54) Northwest = Metal
- 55) Northeast = Earth
- 56) Critical Path = situation in project management that has no buffer time to complete a project
- 57) Project Sponsor = someone who put funds on the project
- 58) Program Manager = someone who oversees the collection of 1 or more projects
- 59) Functional Manager = reporting manager that directly supervises the PM and measure its deliverable completion
- 60) Project Charter – a formal document that authorizes the project
- 61) Statement of Work (SOW) – this is the formal contract or agreement signed by the project sponsor that contains all the deliverables and expectations in a project.
- 62) Death & Emptiness (DE)- a situation in forecasting that illustrates a HALF impact or effect of a given situation or scenario. If the palace has a DE it needs to get filled first or wait for the season until it gets filled.

## CONCLUSION

The researcher would like to thank and acknowledge the management and leadership team of Jose Rizal University Philippines headed by Dr. Vincent K. Fabella,- President, Dr. Auxencia A.



Limjap – Research Director, Engr. Liza Reyes – Dean College of Computer Studies and Engineering and Mr. Israel Carino – Chairperson, IT Department for their support in the development and growth of their faculty members and to encourage an intellectual exchange by participating in an international conference like this. The researcher would like also to thank the management and leadership of The Mastery Academy of Chinese Metaphysics in Malaysia for unlocking this knowledge of Chinese Metaphysics headed by Dato Joey Yap Principal and Founder of the Academy.

The researcher is dedicating this research to his two lovely daughters, Deinyelle and Raphiella.

In Conclusion Project Management will never be the same again with the application of Qi Men Dun Jia Project Management. The Project Manager will save a lot of time, money and effort in creating project plans, SOW and other reports that will eventually just go to trash simply because the organization's priority has changed or simply the lack of funds hit the organization. Learning the Art of Qi Men Dun Jia does not only cover or contain on Project Management but there are other applications that this can be used such as Unlocking Skills and Potential, Finding suitable business and residence location, and having a biased advantage.

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